

Republic of the Philippines
Department of Social Welfare and Development

ANNUAL REPORT

of

LANDBANK COUNTRYSIDE DEVELOPMENT FOUNDATION INC.

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LANDBANK Plaza, Malate, Manila 1004

For the Fiscal Year: 2021

I. INTRODUCTION

The **LANDBANK Countryside Development Foundation, Inc. (LCDFI)** is a non-stock, non-profit corporate foundation of Land Bank of the Philippines (LANDBANK), established in March 1983 as a non-governmental organization (NGO).

In 2013, it was classified by the Governance Commission for GOCCs (GCG) as a government-owned and controlled corporation (GOCC), and as such, LCDFI endeavors to comply with all pertinent rules and regulations governing GOCCs and government entities.

Through the conduct of capacity building programs for LANDBANK Borrowing Cooperatives, as well as technology transfer and skills trainings on natural and organic farming for small farmers, the Foundation embodies LANDBANK's commitment to spur development in the countryside particularly among its priority sectors, namely: small farmers and fishers, agrarian reform beneficiaries (ARBs), Countryside Financial Institutions (CFIs), Micro, Small and Medium Enterprises (MSMEs), and Overseas Filipino Workers (OFWs).

In 2020, LCDFI adopted the Financial Literacy Training Program (FLP) in response to the initiative of the LANDBANK to promote inclusive growth especially in the unbanked areas. It was a two-pronged approach to inclusive growth as ensured by (1) the Banks' innovation of financial products and services through digitization and (2) engaging in a "whole-of-nation" approach to financial inclusion. The Bangko Sentral ng Pilipinas (BSP) defines an "unbanked municipality" as those without banking presence and financial access points. In 2019, BSP reports a total of 533 municipalities remains unbanked with 59% of them underserved municipalities (with financial access points) while 41% remain unserved by LBP.

The FLP was designed to introduce key financial concepts and products to the small farmers, fishers and farm laborers located in the unbanked municipalities across the Philippines. Two hundred eighteen (218) unbanked municipalities were designated to the LCDFI while the remaining were to be handled by the Lending Centers (LCs) of the various LANDBANK branches. The unbanked municipalities under the LCDFI are located in regions 1, 2, 4A & B, 5, 7, 8, 9, 10, 11, 12, 13, CAR and BARMM. Initially, the basis for determining the number of small farmers, fishers and farm laborers to be

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trained was the Registry System for Basic Sectors in Agriculture (RSBSA) of the Philippine Crop Insurance Corporation (PCIC) under the Department of Agriculture (DA). However, the information in the registry was outdated and was due for updating in 2020. Nonetheless, its figures were used and corrections were made along the way through the help of the Municipal Agriculture Office (MAO).

II. SALIENT ACCOMPLISHMENT: CY 2021 PERFORMANCE HIGHLIGHTS AND IMPACT

CAPACITY BUILDING PROGRAM

A. Capacity Building program for Borrowing Cooperatives

Trainings for Cooperatives. The conduct of trainings for cooperatives is triggered by requests from the LANDBANK Lending Centers (LCs) nationwide after they have conducted an operational review of their client-cooperatives using the Enhanced Cooperative Operations Review Instrument (ECORI).

The identified weaknesses in the operations of cooperatives are then matched with the corresponding trainings needed to address a particular weakness, by capacitating the Board of Director, Officers, Management and key personnel of the cooperatives. LPMG-DAD, acting on the recommendations of the LCs, then enrolls the cooperatives to the training programs of LCDFI on an annual basis.

For the year, the Capacity Building Program conducted 40 batches of trainings as requested by LPMG-DAD, or 100% of the target of 40 training batches. The training was conducted through e-learning training due to health and safety protocols, social gatherings and travel restrictions caused by COVID-19 pandemic. LCDFI was able to train 337 LANDBANK Borrowing Cooperatives with 1,288 participants. Of the 337, 221 BCs from Maturity level A and B, 44 BCs from maturity level C and D, 56 BCs from other categories and 16 with no ECORI provided. Fifty-two (52) BCs were trained more than once. Below is the summary including other KRAs:

Programs/KRAs	Actual 31 Dec. 2021	Target 2021	% against Target	Actual 31 Dec. 2020	% Growth
1. Training for Cooperatives	40	40	100%	22	82%
2. Module Development Updating <i>-as need arises; all modules are currently updated</i>	5	9	56%	5	0%
3. Monitoring and Evaluation Training Programs	12	12	100%	10	20%

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4. Cooperatives Monitoring, Evaluation and Learning	8	8	100%	4	100%
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Module Development and Updating. For the period, the twelve (12) Priority Training Modules developed by LANDBANK were still updated. To continuously provide the capacity building program during COVID-19 Pandemic, the CBP have developed five (5) e-learning training modules on Policy and Rules Formulation, Remedial Management, Financial Management, Governance and Management of Cooperatives, Entrepreneurial and Business Management.

Of the 40 batches of e-learning trainings, Risk Self-Assessment is the most requested training module for CY 2021 with seventeen (17) batches of training, thirteen (13) batches of training for Remedial Management, five (5) batches of training for Account Management and Credit Administration, three (3) batches of training for Policy and Rules Formulation, and two (2) batches of Risk and Control Self-Assessment. The training for each area is as follows:

Training Modules	No. of Trainings Conducted/Module/Area				Total No. of Training Request
	North/Central Luzon	South Luzon / Bicol Region	Visayas	Mindanao	
1. Risk Self-Assessment	2	6	5	4	17
2. Risk and Control Self-Assessment	2	-	-	-	2
3. Credit Background Investigation and Appraisal	-	-	-	-	-
4. Remedial Management	3	2	3	5	13
5. Entrepreneurial and Business Management	-	-	-	-	-
6. Strategic Planning	-	-	-	-	-
7. Internal Control	-	-	-	-	-
8. Basic Accounting for Non-Accountants	-	-	-	-	-
9. Account Management and Credit Administration	1	1	2	1	5
10. Financial Management	-	-	-	-	-
11. Policy Rules and Formulation	2	1	-	-	3
12. Basic Bookkeeping	-	-	-	-	-
13. Governance and Management of Cooperatives	-	-	-	-	-
TOTAL	10	10	10	10	40
2021 REVISED TARGET	10	10	10	10	40

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Training Monitoring and Evaluation of Training Programs. 12 monitoring and evaluation of e-learning training programs was conducted for CY 2021. The target for Training Monitoring and Evaluation is twelve (12) batches or three (3) batches each region. This is to evaluate the Resource Speakers and the actual conduct of trainings facilitated by the Capacity Building Officers of LCDFI. The overall rating given by participants/LCDFI to twelve (12) batches of trainings that were monitored were **excellent**. The twelve (12) E-Learning Trainings are:

Training Modules	Date/Venue	Name of Monitoring Officer	Name of LCDFI RS	Trainings Rating	
				Participants	LCDFI
NORTHERN AND CENTRAL LUZON/NATIONAL CAPITAL REGION					
1. Policy and Rules Formulation	June 2-4, 2021, Bataan LC	Mr. Nestor T. Tapia	Mr. Bievenido P. Nito	Excellent	Excellent
2. Risk and Control Self-Assessment	June 14-18, 2021, MFID	Mr. Nestor T. Tapia	Mr. Erwin M. Idong	Excellent	Excellent
3. Policy and Rules Formulation	October 27-29, 2021, La Union LC	Mr. Nestor T. Tapia	Ms. Lecira V. Juarez	Excellent	Excellent
SOUTHERN LUZON AND BICOL REGION					
4. Risk Self-Assessment	February 1-5, 2021, Occidental Mindoro LC	Mr. Nestor T. Tapia	Atty. Mickel M. Borigas	Excellent	Excellent
5. Risk Self Assessment	March 8-12, 2021, Oriental Mindoro LC	Mr. Nestor T. Tapia	Ms. Lecira V. Juarez	Excellent	Excellent
6. Remedial Management	July 21-23, 2021, Cavite LC	Mr. Nestor T. Tapia	Atty. Mickel M. Borigas	Excellent	Excellent
VISAYAS					
7. Account Management and Credit Administration	January 25-29, 2021 Capiz LC	Mr. Nestor T. Tapia	Mr. Jose F. De Castro, Jr.	Excellent	Excellent

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8. Risk Self Assessment	March 22-26, 2021 Cebu North LC	Mr. Nestor T. Tapia	Engr. Reynaldo T. Ambao	Excellent	Excellent
9. Remedial Management (Batch 1)	August 25-27, 2021 Iloilo LC	Mr. Nestor T. Tapia	Mr. Jose F. De Castro, Jr.	Excellent	Excellent
MINDANAO					
10. Risk Self Assessment	February 1-5, 2021 Davao Del Norte LC	Mr. Nestor T. Tapia	Mr. Benjamin B. Dy	Excellent	Excellent
11. Account Management and Credit Administration	April 12-16, 2021 Davao Del Norte LC	Mr. Nestor T. Tapia	Mr. Erwin M. Idong	Excellent	Excellent
12. Risk Self Assessment	July 12-16, 2021 General Santos LC	Mr. Nestor T. Tapia	Mr. Erwin M. Idong	Excellent	Excellent

Cooperatives Monitoring, Evaluation and Learning. As a follow-through of the training for LANDBANK Borrowing Cooperatives, CBP conducted the "Cooperative Operations Review and Evaluation (CORE) and Learning via virtual Focus Group Discussions in eight (8) selected Trained Borrowing Cooperatives (TBCs) or two (2) TBCs per area to assess/review the non-financial aspects of operations of borrowing cooperatives who attended the previous LCDFI trainings and determine if the trainings helped address the needs, weaknesses, policies, systems and processes of LCDFI-Trained Borrowing Cooperatives and to determine the level of compliance to the Action Plans prepared by the officers and staff who attended the previous LCDFI trainings from January to December 2019 and 2020. The selected LCDFI Trained Borrowing Cooperatives (TBCs) per area are from Class C and D. The eight (8) Trained Borrowing Cooperatives are listed below:

TBCs	Date of Virtual CORE-FGD	FGD Facilitator
NORTHERN AND CENTRAL LUZON/NATIONAL CAPITAL REGION		
1. WatchLife Workers MPC	October 7, 2021	Mr. Nestor T. Tapia
2. Mariveles Public Market Development	October 15, 2021	Ms. Haydee G. Bellosillo

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Cooperative		
SOUTHERN LUZON AND BICOL REGION		
3. Don Bosco Agricultural Multi-Purpose Cooperative	October 13, 2021	Mr. Nestor T. Tapia
4. Pag-asa Community Multi-Purpose Cooperative	October 28, 2021	Ms. Regina B. Cañizares
VISAYAS		
5. Don Emilio Del Valle Memorial Hospital Employees MPC	October 15, 2021	Ms. Ma. Lorlaine G. Alunan
6. KASSAPI Agrarian Reform Community MPC	October 21, 2021	Ms. Mary Kae M. Portillo
MINDANAO		
7. Opol Employees MPC	October 19, 2021	Mr. Nestor T. Tapia
8. Davao Sur Bakers Cooperative	October 14, 2021	Mr. Julius Jaime P. Dequiña

The eight (8) TBCs have varied CORE Results. The over-all rating are: Excellent (1 TBC), Very Good (2 TBC), Fair (2 TBCs), Poor (2 TBCs) and Incomplete (1 TBC). Below is the over-all rating of each TBC:

Name of Trained Borrowing Cooperatives (TBCs)	Over-All Rating
Northern/Central Luzon/NCR Area	
1. WatchLife Workers MPC	Excellent
2. Mariveles Public Market Development Cooperative	Incomplete
Southern Tagalog/Bicol Area	
3. Don Bosco Agricultural Multi-Purpose Cooperative	Poor
4. Pag-asa Community Multi-Purpose Cooperative	Fair
Visayas Area	
5. Don Emilio Del Valle Memorial Hospital Employees MPC	Fair
6. KASSAPI Agrarian Reform Community MPC	Poor
Mindanao Area	
7. Opol Employees MPC	Very Good
8. Davao Sur Bakers Cooperative	Very Good

B. Capacity Building Program for MSMEs

The Capacity Building Unit (CBU) conducted four (6) batches of Live Webinar series of the following topics:

1. Financial Accounting held on July 30, 2021, August 20, 2021, and September 27, 2021
2. Risk Management held on October 25, 2021
3. Business Continuity Planning and Management held on November 19, 2021
4. Digital Solutions held on November 25, 2021

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Training for MSMEs. CBU was able to train 238 enterprise owners, key management officer and staff from LANDBANK Borrowing MSMEs. Of the 238, 59 from Micro, 99 from Small, and 80 from Medium. Below is the summary:

KRAs	As of December 2021	Target as of December 2021	% of Accomplishment as of December 2021	Target for the Year	2021 Accomplishment
1. Training for MSMEs	6	6	100%	6	100%
<i>No. of Actual MSMEs Attended:</i>	<i>238</i>	<i>524</i>	<i>45%</i>	<i>524</i>	<i>45%</i>
2. Module Development	4	4	100%	4	100%
3. Contingency (for possible additional request for Digital Solutions for MSMEs)	<i>None for this period</i>	<i>None for this period</i>	<i>None for this period</i>	2 if needed	0%

Southern Luzon Lending Group (SLLG) has the largest number of actual participants with 71, followed by Northern and Central Luzon Lending Group (NCLG) with 58, Visayas Lending Group (VLG) and Mindanao Lending Group (MLG) with 48 each, others with 3 and the Retail and Mid-Market Lending Group (RMLG) has the least number of participants with 10. The actual participants for each Lending Group are as follows:

LBP LENDING GROUP/ LC	ENROLLED PARTICIPANTS	REGISTERED PARTICIPANTS PER ASSET SIZE			ACTUAL PARTICIPANTS PER ASSET SIZE		
		MICRO	SMALL	MEDIUM	MICRO	SMALL	MEDIUM
TOTAL	524	274			238		
RMLG	21	8	4	6	2	3	5
NCLG	170	18	23	27	16	21	21
SLLG	114	14	26	36	14	21	36
VLG	123	14	32	11	9	30	9
MLG	96	17	26	12	18	21	9
Others	-	-	-	-	-	3	-

Module Development. A total of four (4) modules have been developed on Financial Accounting, Risk Management, Business Continuity Planning and

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Management and Digital Solutions. These were used in the conduct of four (4) batches of live webinars.

Assessment Impact. In CY 2021, For Capacity Building Program for Borrowing Cooperatives, CBP were able to conduct: a) 40 batches of trainings participated by 1,288 participants from 337 Borrowing Cooperatives, b) Five E-Learning Training Modules were developed, c) Twelve (12) batches of Monitoring and Evaluation of Training Programs were conducted, and d) eight (8) CORE were conducted or two (2) LCDFI Trained Borrowing Cooperatives (TBCs) per area.

For Capacity Building Program for Borrowing MSMEs, a) conducted 6 batches of e-learning trainings participated by 238 enterprise owners, key management officer and staff, and b) four (4) E-Learning Training Modules were developed. Of the 238, 59 from Micro, 99 from Small, and 80 from Medium.

B. FINANCIAL LITERACY PROGRAM

LCDFI continued the conduct of Financial Literacy Training following the productive year of 2020, which saw the training of 111,651 small farmers, fishers and farm laborers in 96 unbanked municipalities across 25 provinces made possible through the partnership with 23 SUCs/Cooperatives. Despite the challenges brought about by the pandemic, LCDFI was optimistic that it can carry on with the Program.

In spite of these seemingly insurmountable challenges and events, LCDFI and their training partners pushed on with the conduct of Financial Literacy Training. LCDFI inked a total of 31 Memoranda (91% of target) with 23 carry-over training partners from 2020 and 8 new training partners. Sample monitorings were carried out this year to observe the conduct of training and assess its effectivity among the target beneficiaries. 3 monitorings were done in Luzon: Rapu-Rapu (Albay), Pandan (Catanduanes) and Panukulan (Quezon); 1 in Visayas: Pilar & Tudela (Cebu); and 3 in Mindanao: Dinagat and Loreto (Dinagat Islands) and Talaingod (Davao del Norte). While on site the FLP Coordinators, together with the Foundation's Chairperson Madam Consuelo Padilla, managed the training evaluation with the on-site trainees and the impact assessment with those that attended FLT 3-6 months prior. As a result, the training module was recalibrated to fit the literacy level of the target beneficiaries and the use of charts instead of projectors was encouraged to address the erratic or lack of electricity in the training venues.

As of Year-end, the total farmers/fishers trained is 76,045 which is 61% of the recalibrated target of 125,000 farmers/fishers with training activities held at sixty-nine (69) unbanked municipalities which is 43% of the recalibrated 162 target unbanked municipalities.

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	Province	# of UMs	# of UMs w/ Training Activities	Training Partner	Target Farmers Trained	Actual Farmers Trained	% Trained	Remarks
1	Abra	9	9	Abra Diocesan Teachers and Employees MPC	5,185	3,525	68	
2	Apayao	1	1	Apayao SU	1,906	164	9	
3	Benguet	1	1	Treasure Link Cooperative Society	2,000	49	3	
4	Kalinga	3	2	Kalinga State University	2,400	849	35	
5	Mt. Province	2	0	Mountain Polytechnic SC	2,000	0	0	Formally requested for deferment
6	Ilocos Norte	4	4	Mariano Marcos SU	295	299	101	
7	Ilocos Sur	5	5	Ilocos Sur Polytechnic SC	4,594	0	0	
8	La Union	1	0	Treasure Link Cooperative Society	2,120	0	0	Formally requested for deferment
9	Batanes	2	1	Batanes State College	460	125	27	
10	Isabela	1	1	Isabela SU	542	542	100	
11	Nueva Vizcaya	1	1	Wesleyan University-Philippines	600	102	18	
12	Quezon	3	2	Quezon Federation and Union of Cooperatives	2,145	1,745	81	
13	Occidental Mindoro	1	0	Occidental Mindoro SC	59	0	0	
14	Palawan	8	0	SRT Puerto Princesa Cooperative of Palawan MPC	6,000	0	0	Formally requested for deferment
15	Romblon	9	2	Romblon SU	4,625	1,938	42	
16	Albay	1	1	Bicol University	1,520	1,520	100	

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17	Camarines Norte	1	1	Camarines Norte Federation of Cooperatives	419	434	104	
18	Catanduanes	3	2	Catanduanes SU	4,218	3,529	84	
19	Sorsogon	1	1	Bicol University	2,800	1,364	49	
20	Bohol	6	0	Bohol Island State University	6,400	0	0	Cancelled December training
21	Cebu	4	4	LAMAC MPC	8,500	6,050	93	
22	Negros Oriental	3	1	Negros Oriental SU	2,400	2,413	101	
23	Biliran	3	0	Biliran Province SU	1,000	0	0	Cancelled December training
24	Eastern Samar	5	0	Eastern Samar SU	1,525	0	0	
25	Northern Samar	8	0	University of Eastern Philippines	3,200	0	0	Cancelled December training
26	Samar	3	3	Samar MPC	3,000	3,274	109	
27	Camiguin	3	2	Camiguin Polytechnic SC	1,000	1,005	101	
28	Misamis Oriental	4	2	Philippine Federation of Credit Cooperatives – Mindanao League	2,328	763	33	
29	Davao del Norte	1	1	Davao del Norte SC	1,200	1,212	101	
30	Davao del Sur	1	1	Davao del Sur SC	800	901	113	
31	Davao Occidental	1	1	Mindanao SU – General Santos City	1,000	1,166	117	
32	Sultan Kudarat	1	1	Sultan Kudarat SU	683	723	106	
33	Basilan	7	6	Basilan SC	12,000	10,425	87	
34	Lanao del Sur	31	8	Mindanao SU – Marawi	12,800	10,759	84	
35	Maguindanao	10	4	Mindanao SU – Maguindanao	5,810	3,959	68	
36	Sulu	13	0	Mindanao SU – Sulu	4,600	0	0	

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37	Tawi-Tawi	6	3	Mindanao SU – Tawi-Tawi	6,000	8,650	144	
38	Agusan del Norte	2	2	CARAGA SU	5,000	7,842	157	
39	Dinagat Islands	2	2	Don Jose Ecleo Memorial Foundation College of Science & Technology	2,000	718	36	
39 PROVINCES		69 UMs with Training Activities (43%)		31 TRAINING PARTNERS (91%)	76,045 Actual Farmers/Fishers Trained (61%)			

C. ENTERPRISE DEVELOPMENT PROGRAM

Program KRAs	Actual	Target 2020	% against target	Remarks
1. Training & Development on Small Agri Agro-Enterprise	5	5	100%	
2. Training on Livestock-Poultry Production and Management	1	2	50%	EDP site in La Union had difficulty in complying with the administrative requirements due to the pandemic.
3. Farm and Livestock-Poultry Components				
a. Farm Input for Small Agri Agro-Enterprise	5	5	100%	
b. Livestock/Poultry Dispersal	1	2	50%	Sta. Maria, Bulacan cannot comply with the

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				documentary requirements for livestock dispersal.
4. Monitoring and Evaluation				
a. Monitoring – EDO, EDC, PDF	16	14	114%	13 out of the 16 visits were conducted virtually.
b. Local Farm Technician (LFT) Contract	7	8	88%	Local Farm Technician for La Union site did not renew his contract due to personal reasons.

The **Enterprise Development Program** – Project Likas Saka renders its services to assist and to organize Agrarian Reform Beneficiaries, small farmers, tenants and/or farm workers – the mandated sector of Landbank, which addresses farm productivity through technology transfer of Natural Farming Methods.

Due to the pandemic and stringent travel restrictions in the country, the Enterprise Development Program focused on five (5) Luzon areas within Regions III and IV for the year 2021. These clusters have already established Small Agro-Enterprise with their practice of natural farming and study of local markets, therefore, making small scale farming feasible for its members. The following criteria were set on the agreed project areas:

5 Focus clusters – Training & Development on Small Agro-Enterprise	Identified Market	Preferred/Farmers' choice of crops	Description
1. Grullo, San Narciso, Zambales	Public Market of San Narciso, Zambales	Eggplant, red hot pepper	<ul style="list-style-type: none"> These clusters have embraced the technology of natural farming systems for at least 50% their members.
2. Sta. Maria, Camiling, Tarlac	Tarlac City, Tarlac	Tomato, eggplant	

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3. Labayo & Bulajo, Cavinti, Laguna	Pagsanjan, Laguna	Green pepper (<i>sili pansigang</i>), red hot pepper	<ul style="list-style-type: none"> • Has farm to market roads and available mode/public transportation. • Currently engaged in local market activities. • Has received livestock/poultry farm animals, excluding San Narciso, Zambales. • Cluster is registered or accredited – SEC, DAR or DoLE at the minimum. • Each cluster thru their respective LFTs have pre-identified 2-3 marketable crops for their local market. Preferably with short gestation period (90 days). • Each cluster are allocated Php 30,000 for farm inputs with participating cluster members (approximately 2,000-3,000 per cluster member). • Each cluster shall be monitored closely thru the LFT, who shall report each harvest (earnings/profit) to the assigned officer or coordinator per cluster. • Each cluster shall undergo 2-day Product Development and Marketing.
4. Pinagdanlayan, Dolores, Quezon	Tanauan, Batangas and/or San Pablo, Laguna	Eggplant, red hot pepper	
5. Malbog, San Narciso, Quezon	Sariaya, Quezon	Ampalaya, green pepper (<i>sili pansigang</i>)	

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			<ul style="list-style-type: none"> The chosen clusters shall adapt diversified farming systems – to strategically program harvest periods – based on the climate season, demand-supply, soil suitability and etc. Integrating vegetable with existing root crops and dispersed farm animals.
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2 areas for continuation on the implementation of Project Likas Saka and Natural Farming Methods:

1. Cabiguan, Pilar, Sorsogon
2. Tumana, Sta. Maria, Bulacan

Adjustments, however, had to be made due to increasing transportation costs. The Local Farm Technicians in consultation with the farmer cluster members targeted "bagsakan" or trading hub markets. They were able to find buyers at farm gate level.

Aside from the five (5) focused areas, the clusters in Cabiguan, Pilar, Sorsogon and Tumana, Sta. Maria, Bulacan were retained from last year as part of their continuation on the adaption of natural farming practices as the core principle of Project Likas Saka under the Enterprise Development Program.

Cabiguan Farmers' Association was also recovering from the Typhoon Tisoy in November 2019 while the cluster in Barangay Tumana, Sta. Maria, Bulacan are relocated residents from different parts of Metro Manila trained last August 2020. Said cluster members are still adapting and learning the curve of farming and its natural methods. For 2021, these two clusters were at the point of application on the procured seeds distributed on the last quarter of 2020.

I. Training and Development on Small Agri Agro-Enterprise

Training and Development on Small Agri Agro-Enterprise – 5 Trainings		
1	Cavinti, Laguna	April 2021
2	San Narciso, Quezon	September 2021
3	San Narciso, Zambales	October 2021
4	Camiling, Tarlac	November 2021
5	Dolores, Quezon	December 2021

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During the start of 2021 for Agri Agro-Enterprise of Project Likas Saka, a lot time was spent convincing LFTs to sign the contract of services as Enterprise Development Unit's operations were done remotely as the available staff were still unvaccinated at the start of the year.

Farmer cluster members were also looking for assurance from regular LCDFI staff regarding the Agri Agro-Enterprise trend and had initial doubts if they can adapt in the present condition and fulfill the administrative requirements considering the pandemic.

Clusters were instructed to set up and consolidate their harvest applying their learnings in marketing their produce in the recent years as they were still in "trial" stage. Seed selection were thoroughly processed and program farming were also applied in order to lessen oversupply and losses.

Furthermore, limited face to face trainings were done as e-learning is still not conducive and not attractive to farmers under the Enterprise Development Program.

After the training and remotely instructing the LFTs and its cluster members, the results were the following:

A. Cavinti, Laguna – Bulajo Bio Farming Association & Santiago Natural Farming Association

Chosen Crop	Total Harvest	Estimated price per kg	Net Sales
Sili Pansigang	116.5 kg	P 50-70/kg	P 6,920.00
Red Hot Pepper	14 kg	200/kg	2,800.00
Total sales as of December 31, 2021			P 8,720.00

- Delays in implementing the Agri Agro-Enterprise direction. Rice producing site, focused on pre and post harvesting activities of *palay* from January-June 2021.
- Seed sowing began on May 2021. Seedlings stayed in the nursery until September 2021
- Had to deal with Southwest Monsoon (*habagat*) and Typhoons Joy & Kiko, extended period of rains until September 2021 every late afternoon to early evening.
- Seedlings will just dissolve if transplanting was pushed through during extended period of rains.
- Started harvesting only in October 2021 and other cluster members were starting to transplant seedlings as of December 31, 2021.
- **Red Hot Pepper** (*Siling Tingala*) seedlings were newly transferred as they are extra sensitive over extended period of rain.
- Have not reached its peak harvest, cluster members were still at 4th cropping for green chili (*sili pansigang*).

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B. San Narciso, Quezon – Samahang Magsasaka ng Danao at Malbog (SMDM)

Chosen Crop	Total Harvest	Estimated price per kg	Net Sales
Ampalaya/Bitter gourd	250kg	P 40-45/kg	10,000.00
Total sales as of October 31, 2021			P 10,000.00

- The cluster was extra eager, recovering from Typhoons Quinta-Rolly-Siony-Ulysses and the demand of food/source of livelihood under the present condition.
- Started to peak or increase in harvest but there was an outbreak of COVID19 in the area. Cluster members were not able to maintain the momentum (weeding, daily watering, consistent fertilizer application) after 3-4 croppings.
- Though harvesting was halted, the cluster agreed to set aside the earnings and buy next batch of seeds to recover from the losses.
- LFT Maglente was advised to tryout seedbanking as the procured seeds are Open Pollinated Variety.
- *Sili Pansigang* seedlings were washed out during southwest monsoon season.
- The cluster is now socially prepared to pay for their CLOA amortization, at least for those participated in the small agri agro-enterprise direction.
- The cluster got introduced and was able to build a relationship with a local buyer of their produce for next cycle.

C. San Narciso, Zambales – Zambales Free Coconut Farmers' Association

Chosen Crop	Total Harvest	Estimated price per kg	Net Sales
Eggplant	669 kg	P 60-70/kg	P 43,740.00
Total sales as of December 31, 2021			P 43,740.00

- Initial Red Hot Chili Pepper seedlings were dissolved during the time of southwest monsoon or *habagat*.
- Only started harvesting in October 2021 and some initial harvests were not recorded.
- According LFT Rex Fontillas under his experience and supervision, the planted eggplant seedlings can be productive for more than a year.
- Had to change their farming calendar. Red Hot Pepper seeds were just sowed this November-December 2021. Initial harvest by the end of January 2022 is expected.

D. Camiling, Tarlac – Pit-ao Farmers' Association (PFA)

Chosen Crop	Total Harvest	Estimated price per kg	Net Sales
Tomatoes	238 kg	P 15-20/kg	P 4,035.00
Total sales as of December 31, 2021			P 4,035.00

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- The cluster was heavily damaged by Typhoon Maring and by the southwest monsoon (*habagat*) from end of July to September 2021. Eggplant seedlings were ready for harvesting.
- Rice producing cluster, hence their main source of income. They prioritized to recover whatever *palay* they can get.
- In order to adapt in the time extended period of rains, the cluster adapted the method grafting tomato seedlings to eggplant seedlings to improve its survival rate and productivity, calling it "*kamlong*".
- Still on their 3rd-4th cropping as of December 31, 2021. Many of the cluster members are still about to harvest this January 2022 assuming there are no extreme natural disasters that will come.

E. Dolores, Quezon – Farmers Leader Organization of Dolores (FLOOD) – Buklod Magsasaka

Chosen Crop	Total Harvest	Estimated price per kg	Net Sales
Eggplant	1,510 kg	P 17-104/kg	P 79,355.00
Total sales as of December 31, 2021			P 79,335.00

- Concentrated on eggplants. Temporary halted harvesting and planting eggplants as prices were dropping at the 9th to 10th cropping. Also, there was an outbreak of disease as last batches of the harvest are dry from the inside.
- The cluster was able to hit good prices of eggplant at Php 90-100/kg.
- Due to rising costs of fertilizer (e.g Urea from P 900 to 2,600 per sack), cluster member Adorado "Ka Doring" Chumacera is being tapped by the Municipal Agriculturist's Office to produce more natural fertilizers which usually cost P 100/L to be promoted and distributed in the municipality of Dolores, Quezon.
- The recipients of livestock dispersal (Large White Hogs) resumed reproducing as the municipality is cleared from ASF by the MAO. Currently on 3rd cycle of piglets (10-13 per batch) priced at P 5,500-6,000 per 1-month old piglet through Artificial Insemination and Natural Methods of reproduction. Prior to the outbreak of ASF, a month piglet was priced at P 1,800-2000/each.

II. Conclusion and other observations:

- Focused more on harvest data aside from social impact.
- Natural farming and small-scale farming are viable through clustering approach considering the effects of extreme weather conditions.
- Clusters had to adjust their farming calendar in order to adapt to extreme weather conditions.
- All clusters are still reaching the peak of harvest except for SMDM/San Naricso, Quezon as cluster members suffered from COVID19. The installed trellis is still usable and still ready for next batch. The cluster was able to save funds from sales of *ampalaya* to buy next batch of seeds.

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- Cluster members in Dolores, Quezon are able to contribute to the pork meat supply of municipality. One of the recipients of the livestock dispersal is an AI practitioner and currently in demand in the municipality.
- Natural fertilizers are currently on demand or being promoted as prices of commercial fertilizers increased more than 100% (Urea from P 900 to 2600/sack) in Dolores, Quezon.
- It takes more than a year to monitor the implementation of small agri agro-enterprise adding the factors of extreme weather conditions (summer, rainy season) and pandemic situation (possible exposure to covid, travel restrictions, etc).
- Able to infuse land productivity among small farmers. But in terms of labor – farmers have the bigger counterpart.
- 4/5 of focused areas have still at least 50% of the procured seeds in stock for the next cycle.

III. DIFFICULTIES/PROBLEMS ENCOUNTERED AND SOLUTIONS

CAPACITY BUILDING PROGRAM

There were common issues and concerns in e-learning trainings are as follows:

1. Health and safety protocols, Social gatherings and travel restrictions due COVID-19 Pandemic; and
2. Some areas has weak signal or no internet connection for e-learning training.

LCDFI regularly informs the Lending Program Management Group-Development Assistance Division (LPMG-DAD) of the training schedules through memo. LPMG-DAD likewise, informs concerned Lending Centers on scheduled trainings, target participants for borrowing cooperatives and MSMEs, the flaform and links for e-learning trainings. LCDFI responds to the training request of Lending Centers as forwarded to LPMG. As per LPMG-DAD instruction, LCDFI shall capacitate the borrowing cooperatives with Maturity Level A, B, C and D and also the borrowing MSMEs. Additional participants is allowed to complete the participants requirements of a minimum of 25 and a maximum of 35 participants while the maximum participants for MSMEs is 100. For e-learning trainings, CBP takes consideration of the following: (1) Accessibility and available of internet connectio to all cooperative attendees, (2) data connection with capacity to connect to internet, and (3) computer/laptop or 4G mobile phones.

For CY 2021, the target was reduced to 40 training batches due to health and safety protocols, social gatherings and travel restrictions due COVID-19 Pandemic and accessibility of internet connections.

FINANCIAL LITERACY PROGRAM

At the start of the year, the following were targeted and approved by the LCDFI's Board: 42 signed Memoranda with new and existing training partners, the reach of 206 unbanked municipalities and the training of 250,000 small farmers, fishers and farm laborers. By mid-Year it was clear that mass training would be more challenging than

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last year and that a recalibration of the 2021 targets was needed. The emergence of new variants of the COVID19 virus was the foremost challenge despite the presence of vaccines. Having learned from last year's onslaught, LGUs are now quick to suspend and rescind training permits and impose travel restrictions following an increase in local cases. This year also saw quite a number of LCDFI's training partners testing positive for COVID19 which further postponed training activities.

In July, the Board approved the proposed recalibrated targets: 34 signed Memoranda with 10 new training partners and 24 carry-over training partners from 2020, the reach of 162 unbanked municipalities and the training of 125,000 small farmers, fishers and farm laborers. In the 2nd half of 2021, Severe Tropical Storm *Maring* (Kompasu) and Super Typhoon *Odette* (Rai) desolated the country and left millions of pesos of damages to infrastructure and livelihood. Batanes was heavily damaged by *Maring* together with the Ilocos and CAR. *Odette* ravaged Palawan and leveled Visayas and Mindanao particularly Bohol, Southern Leyte, Cebu, Dinagat Islands, and Surigao del Norte.

ENTERPRISE DEVELOPMENT PROGRAM

Enterprise Development Program is in demand for food security and source of livelihood in the municipalities. However, supply of seeds and other farm inputs were also abnormal among reputable suppliers at least for the first semester of 2021.

After procuring, EDP staff explored their extended networks in sending the farm inputs as courier services regularized their operations around June 2021 for bigger items.

EDP personnel were not inoculated, at least for the first (1st) semester. Hence, conducting trainings and monitoring trips were only done in the third (3rd) quarter of 2021.

COVID19 surges and levels of community quarantines affected tending the farms. One (1) EDP staff was also severely infected and on medical leave for one (1) month.

Limited public and other regular mode of transportation only resumed around August 2021 at 50% capacity. Fares increased at least 50% to 300% in the project sites.

Actual monitoring trips were done only during the 4th quarter of 2021. Therefore, losing momentum in implementing the program. As face-to-face interaction is vital to farmers under the Enterprise Development Program.

Also, different issues arising from the project areas cannot be resolved remotely such in: 1.) Burgos, La Union, 2.) Bauang, La Union, 3.) Pilar, Sorsogon and 4.) Sta. Maria, Bulacan.

La Niña was officially announced by PAG-ASA. Cluster sites had to adjust to their farming calendar activities at the middle of the year.

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IV. SIGNIFICANT CHANGES IN THE AGENCY

For CY 2021, 23 out of 25 plantillas were filled. LCDFI has a total of eight (8) Board of Trustees, new Board of Trustees from private sector was appointed by President Rodrigo R. Duterte through the Governance Commission for GOCCs (GCG). Other BOTs are in holdover capacity.

LCDFI BOARD OF DIRECTORS

(as of December 31, 2021)

No.	Name	Date of Appointment	Status
1	Ms. Consuelo N. Padilla	January 20, 2020	Chairperson
2	Ms. Leila C. Martin	June 10, 2015*	Member, Holdover
3	Ms. Teresita Soriano-Brazil	July 17, 2017*	Member, Holdover
4	Ms. Annalyn Cuisia-Lindayag	July 17, 2017*	Member, Holdover
5	Mr. Honorio Sison	February 19, 2019*	Member, Holdover
6	Mr. Celestino R. Salinas	February 28, 2020	Member
7	Mr. Ricardo A. Nepomuceno	March 3, 2020	Member
8	Elizabeth A. Mercado	September 24, 2020	Member

**Date of Oath of Office*

V. PLAN OF ACTION FOR SUCCEEDING YEAR

For CY 2022, LCDFI shall continue to embody LANDBANK's commitment to spur development in the countryside as it continues to conduct capacity building programs for LANDBANK Borrowing Cooperatives and MSMEs.

Programs/KRAs	Target 2022	Target 2021	% Growth	Actual 31 Dec. 2021
Capacity Building Program for Borrowing Cooperatives				
1. Training for Borrowing Cooperatives	44	40	10%	40
2. Module Development and Updating	4	4	0%	5
3. Monitoring and Evaluation of Training Programs	12	12	0%	12
4. Cooperatives Monitoring, Evaluation and Learning	4	8	(50%)	8
Capacity Building Program for Borrowing MSMEs				
1. Training for Borrowing MSMEs	10	6	67%	6
2. Module Development and Updating	4	4	0%	4
3. Monitoring and Evaluation of Training Programs	4	none	0%	none

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For 2022, LCDFI will continue the conduct of Financial Literacy Training at target unbanked municipalities across the country.

KRAs	2021 TARGET	2021 ACTUAL	2022 TARGET	2022 TARGET vs. 2021 TARGET (%)
Establish Program Partnerhip	34 Signed MOAs	31 Signed MOAs	27 MOAs	23%
Conduct of FLT to small farmers & fishers and farm laborers in target 169 unbanked municipalities	125,000 pax	76,045 pax	150,000 pax	18%
Conduct on-site monitoring & impact assessment	9 monitorings	8 monitorings	16 monitorings	56%

The LCDFI Management decided to temporarily halt the Enterprise Development Program operations for 2022 subject to further review and discussion based on the program's accomplishment in the previous years.

CELESTINO R. SALINAS

Name and Signature of Agency Head

President and CEO

Designation

February 24, 2022

Date

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